2013 Key Data Reference Guide

Income Tax Rates for 2013

Marginal Tax Rate	Single	Married, Filing Jointly	Married, Filing Separately	Head of Household	Estates & Trusts
10%	\$0 - \$8,925	\$0 - \$17,850	\$0 - \$8,925	\$0 - \$12,750	N/A
15%	\$8,926 - \$36,250	\$17,851 - \$72,500	\$8,926 - \$36,250	\$12,751 - \$48,600	\$0 - \$2,450
25%	\$36,251 - \$87,850	\$72,501 - \$146,400	\$36,251 - \$73,200	\$48,601 - \$125,450	\$2,451 - \$5,700
28%	\$87,851 - \$183,250	\$146,401 - \$223,050	\$73,201 - \$111,525	\$125,451 - \$203,150	\$5,701 - \$8,750
33%	\$183,251 - \$398,350	\$223,051 - \$398,350	\$111,526 - \$119,175	\$203,151 - \$398,350	\$8,751 - \$11,950
35%	\$398,351 - \$400,000	\$398,351 - \$450,000	\$199,176 - \$225,000	\$398,351 - \$425,000	N/A
39.6%	\$400,001 and up	\$450,001 and up	\$225,001 and up	\$425,001 and up	\$11,951 and up

Standard Deductions & Exemp	otions
Single	\$6,100
Married, filing jointly	\$12,200
Married, filing separately	\$6,100
Head of Household (HOH)	\$8,950
Blind or over 65, additional \$1,200 if \$1,500 if single/HOH	married,
Personal/dependent exemption	\$3,900
Long-term Capital Gains & Qu	alified Dividends
10% & 15% tax bracket filers	0%
25%, 28%, 33% & 35% tax bracket filers	15%
39.6% tax bracket filers	20%
Gift and Estate Tax	
Annual gift tax exclusion	\$14,000
Highest estate & gift tax rate	40%
Estate tax exclusion	\$5,250,000
Lifetime gift exclusion	\$5,250,000
GST exclusion	\$5,250,000
Annual exclusion for gifts to non- citizen spouse	\$143,000
AMT Exemptions	
Single	\$51,900

Qualified Death Benefit Options (pre-required beginning date)*

	Spouse	Non-spouse	Entity
Lump sum	Х	X	Х
Annuitization	Х	, X	Some trusts
Five-year	Х	X	Default
Stretch	Default	Default	Some trusts
Continue as own IRA	X		

Qualified Death Benefit Options (post-required beginning date)*

	Spouse	Non-spouse	Entity**
Lump sum	X	X	Х
Annuitization	X	X	Some trusts
Five-year			
Stretch	Default	Default	Some trusts
Continue as own IRA	X		

Nonqualified Death Benefit Options*

	Spouse	Non-spouse	Entity
Lump sum	X	Х	Х
Annuitization	Х	Х	
Five-year	Default***	Default***	Default***
Stretch	X	X	
Continue as own	X		

- Chart reflects IRS permitted options; company policies may vary
- ** Entity can continue distributions based on remaining IRS single life expectancy factor of decedent, non-recalculated
- *** If death occurs before annuity start date

Contract issued post 1/1/87 – exclusion ratio only to extent of

basis recovery

Important Annuity Dates	Allowable 1035 Exchanges		
Taxation of withdrawals not received as an annuity:	Life — Life, MEC, Annuity, or LTC		
Contract issued prior to 8/13/82 - FIFO	MEC → MEC, Annuity, or LTC		
Contract issued post 8/13/82 - LIFO	Annuity ───── Annuity or LTC		
Taxation of annuitized payments:	LTC> LTC		
Contract issued prior to 1/1/87 – exclusion ratio for term of annuity			



\$80,800

\$40,400

\$51,900

Married, filing jointly

Married, filing separately

Head of Household (HOH)

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Defined Contribution Retirement Plan Comparison Chart

	SEP IRA	SIMPLE IRA	Profit Sharing / Money Purchase	401(k)	403(b)	Governmental 457(b)
Maximum Salary Deferral	N/A	\$12,000	N/A	\$17,500	\$17,500	\$17,500
Age 50+ Catch-up	N/A	\$2,500	N/A	\$5,500	\$5,500 and special additional catch-up may apply	\$5,500 and special additional catch-up may apply
Maximum Employer Deductible Contribution (based on incorporated business)	Lesser of 25% of compensation or \$51,000	Required contribution of 3% of compensation up to 100% match or 2% non-elective contribution	Lesser of 25% of compensation or \$51,000	25% of compensation; combined employer and employee max of \$51,000, not including catch-up contributions	100% of compensation; combined employer and employee max of \$51,000, not including catch-up contributions	Employer contribution is included in \$17,500 limit

- Maximum compensation amount for qualified plans and SEP IRAs: \$255,000
- Annual defined contribution limit: \$51,000
- Annual defined benefit limit: \$205,000
- · Highly compensated employee: \$115,000
- Key employee/top heavy: \$165,000

IRA Contribution Limits

Under age 50 Age 50 and over \$5,500 \$6,500

Phase-out for Deducting IRA Contributions

If participating in a qualified plan:

Single & HOH \$59,000 - \$69,000 AGI

Joint, participating

spouse

spouse

\$95,000 - \$115,000 AGI Joint, non-participating \$178,000 - \$188,000 AGI

Phase-out for Roth IRA Contributions

\$112,000 - \$127,000 MAGI Single & HOH \$178,000 - \$188,000 MAGI Joint

Married,

filing separately \$0 - \$10,000 MAGI

Roth IRA Rollover Eligibility

All taxpavers, regardless of income level or filing status, are eligible to rollover a traditional IRA or eligible retirement plan to a Roth IRA.

Social Security

Maximum earnings (during work years) subject to FICA tax: \$113,700

Income (in retirement) causing SS benefits to be taxable

Single 50% taxable 85% taxable

\$25,000 - \$34,000 MAGI \$34,001 + MAGI

Married, filing joint

50% 85% \$32,000 - \$44,000 MAGI \$44,001 + MAGI

Uniform Lifetime Table

Age	Factor	%*	Age	Factor	%*
70	27.4	3.65	93	9.6	10.42
71	26.5	3.77	94	9.1	10.99
72	25.6	3.91	95	8,6	11.63
73	24.7	4.05	96	8.1	12.35
74	23.8	4.20	97	7.6	13.16
75	22.9	4.37	98	7.1	14.08
76	22.0	4.55	99	6.7	14.93
77	21.2	4.72	100	6.3	15.87
78	20.3	4.93	101	5.9	16.95
79	19.5	5.13	102	5.5	18.18
80	18.7	5.35	103	5.2	19.23
81	17.9	5.59	104	4.9	20.41
82	17.1	5.85	105	4.5	22.22
83	16.3	6.13	106	4.2	23,81
84	15.5	6.45	107	3.9	25.64
85	14.8	6.76	108	3.7	27.03
86	14.1	7.09	109	3.4	29.41
87	13.4	7.46	110	3.1	32.26
88	12.7	7.87	111	2.9	34.48
89	12.0	8.33	112	2.6	38.46
90	11.4	8.77	113	2.4	41.67
91	10.8	9.26	114	2.1	47.62
92	10.2	9.80	115+	1.9	52.63

Single Life Table (partial)

Omigio	oic (pu	(partial)		
Age	Factor	Age	Factor	
35	48.5	58	27.0	
36	47.5	59	26.1	
37	46.5	60	25.2	
38	45.6	61	24.4	
39	44.6	62	23.5	
40	43.6	63	22.7	
41	42.7	64	21.8	
42	41.7	65	21.0	
43	40.7	66	20.2	
44	39.8	67	19.4	
45	38.8	68	18.6	
46	37.9	69	17.8	
47	37.0	70	17.0	
48	36.0	71	16.3	
49	35,1	72	15.5	
50	34.2	73	14.8	
51	33.3	74	14.1	
52	32.3	75	13.4	
53	31.4	76	12.7	
54	30.5	77	12.1	
55	29.6	78	11.4	
56	28.7	79	10.8	
57	27.9	80	10.2	

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^{*}Most taxpayers who are subject to a lifetime Required Minimum Distribution (RMD) will calculate the RMD based on the Uniform Lifetime Table and the preceding 12/31 "notional value" of the account. Notional value includes the account value and, to the extent the account is funded with a deferred annuity, in some cases the actuarial present value of insurance benefits provided under the contract. The IRC table above has been modified to include the Factor expressed as a percentage. (Figures are subject to rounding.)